

MaxCap ramps up its capital raising capacity

Capital team makes three key new appointments

Sydney, 6 December 2022 – MaxCap one of Australia’s leading Commercial Real Estate Investment Managers today announced three new appointments to its’ Capital team. The announcement follows on from the recent hire of industry veteran, Rob Hattersley into the role as Group Head of Capital in September 2022.

Commenting on the appointments, Mr Hattersley said “It is a momentous time for our industry and the sector which is particularly well positioned to deliver attractive risk-adjusted returns to an increasingly engaged investor market here in Australia and internationally. These new hires underscore the significant growth opportunities that exist.”

Ben Woolley will join as Associate Director, Capital. He brings more than 12 years of experience to MaxCap, more recently with AMP Capital’s Real Estate Equity Team. Prior to this he was a consultant with Frontier Advisors as was part of the Real Assets team responsible for research, specialist consulting support and relationship management of key superannuation accounts.

At MaxCap, Ben will be primarily responsible for executing capital raising strategies within the domestic wholesale market. He will be based in Melbourne and will report to Rob. He will start on 1 March 2023.

Hugh Thomson is joining as an Associate Director, Capital. He comes to MaxCap with 14 years of experience spanning commercial real estate capital markets across Asia Pacific. He joins from CBRE where he as Associate Director in their Capital Markets business based in Singapore having also spent considerable time based in Hong Kong. At CBRE, he was responsible for providing advice, fundraising for the Australian Office sector and relationship management of pension funds, sovereign wealth funds, and ultra-high net worth family offices across Asia.

Hugh’s role at MaxCap will include capital raising, targeting family offices and private investors in Asia and ongoing relationship management. He will start on 8 December 2022 and be based in Sydney reporting to Ben Klein, Head of Private Capital.

Liam Howley joins MaxCap as an Associate, Private Capital from The SILC Group. His previous role was an Associate in their Capital Solutions team responsible for wholesale capital raisings with a focus on product development, investor collateral and book builds.

At MaxCap, he will have a similar role supporting private capital fundraising and creating business development material to support origination. Liam will also report to Ben Klein. He starts on 5th December and will be Melbourne based.

Mr Hattersley said “I am delighted to welcome Ben, Hugh and Liam to our team. They each bring fantastic experience and will bolster MaxCap’s existing capital origination and relationship management team. I look forward to working with them to expand on our track record of delivering superior returns for our investment partners”.

Ends

Contact: Fidelma Ryan, Marketing Director

+61 414 462 515

Note to editors:

MaxCap Group

MaxCap Group is one of Australia's leading CRE debt and direct investment managers and is an established investment manager for domestic and global institutions with current Funds Under Management and Advice of circa A\$6bn, having invested more than A\$15bn across more than 550 loans and investments since inception in 2007.