# MaxCap Group continues to expand its investment platform in NSW National team grows by more than 60% in 12 months

**Sydney, 3 August 2021** – MaxCap Group, one of Australasia's leading commercial real estate investment managers, has announced a series of new appointments across its' investment platform further expanding the presence of the business in NSW.

#### Joe Vincent, Director - Direct Investment

Mr Joe Vincent has joined as a Director in MaxCap's Direct Investment team, reporting to Simon Hulett, Head of Direct Investment. Joe will be responsible for originating new equity investment opportunities with joint venture partners and overseeing transactions in NSW and QLD. He will also contribute to the divisional strategy and manage key relationships with industry participants.

Joe brings with him over 20 years experience in real estate investments and development, including the last 10 years delivering major projects with Lendlease in Australia, the US and Europe. Prior to that, Joe ran his own development and brokerage business in Sydney.

## Leyla Sacks, Associate Director, Private Capital

Ms Leyla Sacks has joined as Associate Director, Private Capital and is based in Sydney. She will be primarily responsible for maintaining existing and developing new relationships with NSW based private investors.

Leyla has previously held investment management and capital raising roles with leading sector brands Human Financial and TD Securities in Sydney and London. She brings well established relationships across the private client, mid-tier superannuation fund, and wealth aggregator sectors. She commenced on 5 July and reports to Mr Ben Klein, MaxCap's Private Capital Director.

#### Matthew Smith, Director - Investment

Mr Matthew Smith has joined as Director - Investment reporting to David Oudshoorn State Director - NSW. Matt will be responsible for debt origination, execution, relationship management and contributing to MaxCap's NSW investment strategy.

He has joined MaxCap after 15 years with Westpac where he held a range of senior relationship management roles more recently as a Director in their property division. Matthew also started in late June.

"These key appointments will complement the strength of our existing team," said David Oudshoorn, State Director NSW. "We are delighted to be able to attract high quality candidates who bring outstanding experience in their areas of expertise. They will help us deliver a new phase of expansion for MaxCap in the NSW market."

#### Other appointments

A number of new analysts, investment associates and operational specialist appointments have been made in each State. This growth bolsters the firms' origination, distribution and execution capability.

MaxCap Co- Founder and Managing Director Wayne Lasky said "2021 has been another strong year at MaxCap and our growth trajectory is set to continue. We are committed to investing in our platform to support our strategic growth plans and to continue to deliver outstanding value for all of our clients."

Ends

# MaxCapGroup

## MaxCap Group

MaxCap Group is one of Australia's leading CRE debt and equity investment managers and is an established investment manager for domestic and global institutions with current Funds Under Management and Advice of circa A\$4.0bn, having invested more than \$11.0bn across more than 450 loans since inception in 2007.

# For more information please contact:

Fidelma Ryan, Marketing Director, MaxCap Group + 61 414 462 515